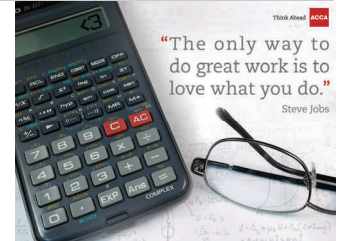


CONTENT

- **WELCOME**
- **RAF CAMPAIGN**
- **SPEAKERS WANTED**
- **CALENDAR OF EVENTS**
- **MANAGEMENT SERIES INTRODUCTION**
- **NEWS**



Dear ACCA members,

ACCA as your life time career partner brings opportunities to grow professionally, but also to develop personally - share your expertise with financial audience, there is a number of opportunities in 2016.



In cooperation with EBCG we bring speaking opportunities to you at events for CEE audience. And we encourage you to participate. We are proud of you, be proud to share your knowledge and move your personal boundaries ...

ACCA currently runs a RAF campaign - Refer a friend. Help your colleagues make the final decision on joining ACCA. You can both financially benefit. New students need to register by 31st March.

Your view matters, please share 5 minutes to answer 18 questions for [Intrum justitia](#) on understanding trends in payment behaviour in the Czech Republic and internationally.

2016 will be a busy and interesting year and you can mark diary for many ACCA events now and there will be more to come. Follow our mailings, news and activities and join us !

Thank you for your support!

Katka Benešová, Head of ACCA Czech Republic, Slovakia and Hungary

DID YOU KNOW ?

ACCA members directory is publicly available on the internet. See the Find Accountant [register](#)

RAF - Refer a friend campaign

ACCA members have received an email with information on the RAF campaign. The campaign is designed to attract new students and also benefit you members, who will recommend new student/s. New students will also receive financial benefit, they can register to ACCA for 10 GBP instead of 79GBP. Please note the campaign is limited to March 2016 only, registrations need to be done by 31st March. Don't wait and encourage your colleagues to start with ACCA. To use the opportunity and benefits, please follow information in the email you received to your mailbox, print screen below.

Members

- 40 GBP / new student
(max 2 students/ 80 GBP)
- Registrations by **31 MARCH**
- New students registering for 10 GBP only

ACCA Think Ahead



Let them join the global excellence benchmark.

We thank you for being a part of ACCA. We invite you to participate in this referral program.

For members and affiliates

Refer 2 friends who are interested in joining ACCA and get £40* on each successful referee registration.

[Click here](#)

For students

Refer 5 friends who are interested in ACCA and get £20* on each successful referee registration.

[Click here](#)

Conditions:

- Offer is only valid for ACCA members, affiliates and students
- Offer valid till 31 March, 2016
- A member or affiliate can refer 2 unique friends. A successful registration of the reference will credit £40 in the referee's ACCA account within 10 working days provided, all documentation and references are in order and the referee successfully registers.
- A student can refer 5 unique friends. A successful registration of the reference will credit £20 in the referee's ACCA account within 10 working days.
- If you wish to refer more friends than the given number, you will be eligible to earn fringe benefits but no monetary benefit will be applicable. Fringe benefits will include:
 - Additional one successful registration – ACCA notepad
 - Additional two successful registrations – ACCA T-shirt
 - More than 2 additional and successful registrations – ACCA USB
- If ACCA finds out that the reference provided was not unique, then the entry will be void
- ACCA decision is final, no plea will be entertained
- Applicable for Czech Republic, Slovakia, Hungary, Croatia, Serbia and Slovenia only

Connect with Us:



Call us
+420 226 223 000
+421 220 612 502

Think Ahead ACCA

Znáte někoho, kdo by rád začal studovat ACCA?
Doporučte až 2 kamarády a získajte £40 liber za každého úspěšně zaregistrovaného.

Vámi doporučený člověk se musí zaregistrovat do 31.3.

Krok 1



Klikněte na následující [odkaz](#)

Krok 2

Vyplňte svoje údaje



Krok 3

Vyplňte údaje o svých kamarádech, které chcete doporučit (1-2). Všichni získají možnost zvýhodněné registrace za £10.



kmile některý z Vašich kamarádů dokončí registraci, píšeme Vám £40 kredit na myACCA účet.

Help your colleagues and friends to start with ACCA. They may need this extra final push from you to start the journey that will change their career and life. With 4 exam sessions (March, June, September, December) they will progress fast and they can reach to the ACCA membership in less than 3 years. Thank you for helping your team develop.

SPEAKERS WANTED - OPPORTUNITIES FOR MEMBERS

ACCA in cooperation with EBCG brings you the opportunity to share your best practice and industry experience with audience at high level CEE regional events organised by EBCG.com. We encourage you members to participate and share your best knowledge and represent your company and ACCA. More details about speaking opportunities in the separate attachment sent with the newsletter or contact petra.polednova@accaglobal.com, tel. 724 038 348.



EBCG CFO Executive Summit in Prague - April 20-21

We would like to invite you to the 6th Annual [CFO Executive Summit](#) organized by EBCG. This financial forum for emerging Europe is here to help you discover the strategic role of the CFO and the role of analytics in today's business. On this high level conference, you will have the opportunity to get the rights insights to Zero Based Budgeting, Digitalization, Customer Loyalty program with plenty great networking chances with successful companies such as **Kofola, Vodafone CZ, Burger King, OSRAM, Telekom Hungary**, and many others. You will have the opportunity to enjoy the hands-on workshops focused on people management as well as business skills. Be a part of the **2016 CFO Executive Summit** in Prague on April 20-21 and don't forget! All attendees will be rewarded with 14 CPD Point for attending the two day event.

Offer for ACCA members only register by 25th March and you will get additional 1 place for free.

FINANCIAL FORUM FOR EMERGING EUROPE
CFO EXECUTIVE SUMMIT 2016
21st-22nd April 2016
PRAGUE
Czech Republic
Now only 999 €*
*This offer ends 25th March 2016

If you would like to join this event, please send an email to terezia.weiserova@ebcg.com or call EBCG on +421 232 202 290 for possible closing promotions.

16th & 17th
June 2016
Bratislava
4th Annual
FINANCIAL
CONTROLLING
TOOLBOX
F
C
T

Financial Controlling Toolbox 16th & 17th June 2016, be part of our exclusive speaker panel! We are searching for professionals in business who would like to spread their knowledge within the wider financial audience. We focus more on operational than strategic level when it comes to this event. Therefore we will appreciate even more practical insights to data management, budgeting, forecasting, reporting or other topics related to the life of financial controllers. Please see more details in the special attachment sent with this newsletter or contact petra.polednova@accaglobal.com

CALENDAR OF EVENTS

Please mark your diary with events already confirmed and pre-scheduled for 2016. The calendar will be updated regularly. Please note the events are prepared as a teaser for the topic as the time of ACCA events does not allow an in-depth coverage. All speakers are ready to help you further and that is why we offer the opportunity for networking after the event. Maximise the time spent at the event and use the opportunity to ask your questions at the place.

Thank you to Jiri Kucera for the initiative to organise a member to members event in Brno in June to share his expertise on excel.

Members (or non members) but runners please support the relay for Olomouc 1/2 marathon, 1 runner is missing in the team of Igor Nosek. Please contact him for further details nosek@lesaffre.cz.

EVENTS 2016

15 January KPMG Business Institute Breakfast series 1/3 – Anti-bribery and corruption survey

23 February Club evening – LinkedIn How to ...

MARCH

8 March ACCA/CFA Ladies Business Breakfast

~~9 March Deloitte management series – last session of the series has been moved to April~~

15 March Business breakfast introducing new GBS qualification

15 March Club evening with Randstad: How flexible can your company be and How far can your cost savings go?

23 March FCCA workshop with a physiotherapist

APRIL

1 April KPMG Business Institute Breakfast 2/3 – Continuous transaction monitoring

11 April Brno Club evening - LinkedIn How to...

13 April Soft skills series 1/3 - Managing self and teams

18 April IFRS 9 update

20-21 April EBCG CFO Executive Summit - ACCA members can attend at discounted price

27 April Deloitte Management series – Preparing a company for sale (date will yet be confirmed)

MAY+

23 May New Member ceremony

24 May Business Breakfast: **Alexandra Chin, ACCA President**

May Workshop with Microsoft – BI tools (date tbc)

15 June Soft skills series 2/3 – Negotiations skills and strategies for building collaborative relations

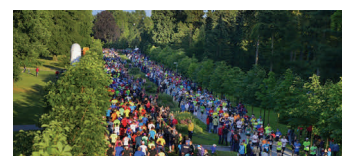


16 - 17 June EBCG Financial Controlling Toolbox, Bratislava (Opportunities for speakers ACCA members)

24 June KPMG Business Institute Breakfast 3/3 – Disputes for accountants

25 June [Olomouc 1/2 marathon](#). Runners (ACCA members advantage :-)) needed to complete the relay. Please contact Igor Nosek for further details nosek@lesaffre.cz.

June Brno Club evening – members to members (date tbc)



19 Sept Business Breakfast – Business mediation

12 Oct Soft skills series 3/3 – Improving Employee performance

Autumn Business Breakfast with Jan Mühlfeit (tbc)

MANAGEMENT SERIES– SOFT SKILLS

Your feedback is important to us! Based on your feedback from past events, we bring a series of soft skills events to help you develop 3 areas of your managerial role.

ACCA together with PathwaysHR has put together a trilogy of training to help develop key business skills for today's professional. Over the three events we will outline tools implemented by PathwaysHR into leading companies based in the CEE region, the United Kingdom and Middle East.

The overall program has been designed for those with at least some managerial or **team supervisory exposure**, and want to develop collaborative relations with their peers, customers and business stakeholders

Program overview

Managing self and teams

Collaborative relations with customers and colleagues

Performance conversations



Eoin Hanley – FCIPD



Eoin has over 20 years experience in training and developing strategic business goals for international companies. He has held senior regional and global posts for companies such as; PwC, Amazon, Grafton Group and, Automobile Group. He is passionate about linking HR strategies to business development and his company PathwaysHR currently designs and delivers programs in the Czech republic, Slovakia, Poland, UAE, Saudi Arabia, Egypt, and the United Kingdom.

Managing Self and Teams - Using social preferences for managing relationships

April 13, 2016 (17-19)

Complete a short questionnaire to identify your own social preference type.

Overviews of the key elements of other social types, and learn how best to work with them.

Adjusting your communication techniques when developing key relationships, to overcome business challenges.

Negotiations skills and strategies for building collaborative relations.

June 15, 2016 (17-19)

Overview of the 11 possible outcomes of a negotiation and, learn how several outcomes can be used to help both sides get value from a negotiation.

As negotiations are often long term in nature we will cover strategies for continued improvement of relations for you, your counterparts and, your teams.

Improving employee performance and using effective disciplinary techniques.

October 12, 2016 (17-19)

It's not enough to rely on your technical skills for your career development. The people around you help achieve your goals and those set by your manager and shareholders.

We will look at the principles used by managers and leaders to develop talent, overcome employee resistance, and use discipline to reinforce good performance or to get people back on track to performing.

ACCA members will receive a separate invitation for each event in the series.

We look forward to seeing you there.

SHARE YOUR VIEW

As financial professionals, you bring great expertise and your view is very valuable to local and international audience. Please share your view on payment behaviour in the Czech Republic to support the annual research of [Intrum Justitia](#). Please reply by 31st March. Thank you for your support.

RESEARCH AND INSIGHT

You may know that ACCA Research projects are available through Research and Insight section of the main web page. Please check for [latest reports](#). ACCA together with IMA - have developed a joint hub for the research and insight reports that affect finance profession. Please check www.futuretoday.com for more details.

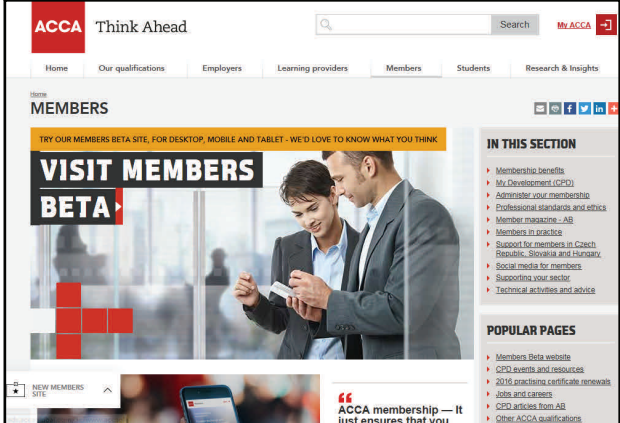
RESEARCH AND INSIGHT

“I’m a CFO and I’ve Been hacked”: With Cybercrime on the Rise, IMA and ACCA Ask: Does Your Finance Function Have a Plan to Fail?

www.futuretoday.com



Think Ahead ACCA



ACCA Think Ahead

Home Our qualifications Employers Learning providers Members Students Research & Insights

MEMBERS

TRY OUR MEMBERS BETA SITE, FOR DESKTOP, MOBILE AND TABLET - WE'D LOVE TO KNOW WHAT YOU THINK

VISIT MEMBERS BETA

IN THIS SECTION

- Membership benefits
- My Development (CPD)
- Administer your membership
- Professional standards and ethics
- Member magazine - AB
- Members in practice
- Support for members in Czech Republic, Slovakia and Hungary
- Social media for members
- Supporting your sector
- Technical activities and advice

POPULAR PAGES

- Members Beta website
- CPD events and resources
- 2016 practising certificate renewal
- Jobs and careers
- CPD articles from AB
- Other ACCA qualifications

Business skills webexes for members

Members can use the free webexes available on our web page. Professional Development colleagues are working on a programme of free Business Skills webinars for 2016. The webinars will cover the following topics: Emotional intelligence / critical thinking; Managing people to drive performance; Leadership and vision / values; Managing people through change; Assertiveness and difficult conversations; Coaching and mentoring; Professional ethics; Time management; Problem solving; Presenting skills; Influencing and negotiation; Effective use of social media in business.

A recording of the first session on effective communication is available, this sessions has been watched by nearly 4,000 members. Please feel free to benefit as members. <http://members.accaglobal.com/en/discover/events/global/e-learning/leadership-and-management/communicate-effectively.html>

And please do not forget to share your feedback on events.

Thank you for being engaged ACCA members who change the teams, departments, companies and world!



Think Ahead ACCA

‘Life consists not in holding good cards, but in playing those you hold well.’

Josh Billings

Disclaimer

You have received this newsletter on behalf of ACCA Czech Republic, Slovakia and Hungary. Should you wish not to be included in future mailings, please let us know at petra.polednova@accaglobal.com

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